

# Loss Control Credit Requirements for the Big “I” E&O Program

Agency Staff Size	Total Attendees Required	Position in Agency
1	1	Active Agency Principal, Owner, Partner or Officer
2-7	2	1 Active Agency Principal, Owner, Partner or Officer, plus 1 Producer or CSR
8-20	4	1 Active Agency Principal, Owner, Partner or Officer, plus 1 Active Agency Principal, Owner, Partner, Officer, Operations Manager or Producer, and 2 Producers or CSRs
21-50	6	1 Active Agency Principal, Owner, Partner or Officer, plus 1 Active Agency Principal, Owner, Partner, Officer, Operations Manager or Producer, 1 CSR, and 3 Producers or CSRs
51+	10	1 Active Agency Principal, Owner, Partner or Officer, plus 2 Active Agency Principals, Owners, Partners, Officers, Operations Managers or Producers, 2 CSRs, and 5 Producers or CSRs

Attendance requirements can be met by attending a live seminar or online through IIABA's Virtual University (<http://tinyurl.com/iiaba-vu>).